

Organised by:



SCCCI Business Mission to **Vietnam**

Hanoi & Ho Chi Minh City

6th – 10th March 2023

Targeted Audiences: CEOs, COOs and Senior Management
who wish to explore Vietnam's market



OVERVIEW

Vietnam has been one of the fastest growing economies in ASEAN, and the most sort after destination by foreign companies, especially with its advantages of an increasing population and talents, supportive business environment, developed infrastructure, "China Plus One" strategy and other attractive opportunities. Therefore, the mission to Vietnam in 2023 is timely to renew the business relationship and pay visits to Vietnam's local chambers of commerce, government agencies and enterprises, and promote two-way business exchange and cooperation.

The Singapore Chinese Chamber of Commerce & Industry (SCCCI) will be organising a 5 Days Business Mission to Vietnam, Hanoi and Ho Chi Minh city to explore and understand the business landscapes and opportunities of the country with the following objectives:-

- Gain an in-depth understanding and updates on Vietnam's economy, business trends and culture.
- Learn about the investment environment and first-hand information on doing business in Vietnam.
- Discover business opportunities and visit industrial/tech parks and conglomerate companies.
- Network with key government agencies, business leaders and business associations to understand Vietnam's economic & investment climate and policies and find partners for meaningful collaboration between Singapore and the country.

TENTATIVE PROGRAMME*

Day 1	6th March 2023 (Monday) Singapore – Hanoi
	<ul style="list-style-type: none">➤ Departure for Hanoi from Singapore via Singapore Airlines (SQ194 ETD <u>1505</u> ETA <u>1730</u>)➤ Welcome dinner and check-in at Lotte Hanoi Hotel
Day 2	7th March 2023 (Tuesday) Hanoi
	<ul style="list-style-type: none">➤ Meeting with Ministry of Planning and Investment (MPI)➤ Meeting with Ministry of Industry and Trade (MOIT), Department of Asia and Africa Market of Industry & Trade➤ Business networking lunch with Singapore / Vietnam, Hanoi based business community➤ Meeting cum business networking with Vietnam Chamber of Commerce and Industry (VCCI)➤ Business networking dinner with Singapore Business Association Vietnam (SBAV)
Day 3	8th March 2023 (Wednesday) Hanoi – Ho Chi Minh City
	<ul style="list-style-type: none">➤ Networking meeting with a Business Association in Hanoi➤ Departure for Ho Chi Min City from Hanoi via Vietnam Airlines (VN213 ETD 1300 ETA 1515)➤ Networking dinner with China Business Association Ho Chi Minh City Branch➤ Check-in at Pullman Saigon Centre Hotel
Day 4	9th March 2023 (Thursday) Ho Chi Minh City
	<ul style="list-style-type: none">➤ Meeting with Investment and Trade Promotion Centre (ITPC HCMC) and Industrial Zones Authority➤ Business networking lunch and sharing of business regulations in doing business in Vietnam by Cekindo Vietnam (an InCorp Company)➤ Saigon Hi-Tech Park (SHTP) site visit or Networking meeting with a Business Association in Ho Chi Minh City➤ Networking dinner with Vietcom Bank and briefing on Vietnam investment environment and business prospect
Day 5	10th March 2023 (Friday) Ho Chi Minh City – Singapore
	<ul style="list-style-type: none">➤ Site Visits of at least two Singapore/Vietnam conglomerates at Vietnam Singapore Industrial Park (VSIP)➤ Networking lunch with Sembcorp➤ Departure from Ho Chi Minh City to Singapore via Singapore Airlines (SQ185 ETD<u>1950</u> ETA <u>2255</u>)

* Programme is tentative and subject to changes

VISITING COMPANIES ORGANISATION PROFILES

Ministry of Planning and Investment (MPI)

The Ministry of Planning and Investment (MPI), formerly the State Planning Commission, is a governmental ministry charged with the role of state management over planning and investment. The ministry's headquarters is located in Hanoi. The MPI performs the functions of state management over planning, development investment, and statistics, including the provision of general advice on strategies, plans for national socio-economic development; on development planning, mechanism and policies for general economic management and some specific fields; on domestic investment, foreign investment into Vietnam and Vietnam's investment abroad; economic zones (including industrial parks, border-gate economic zones, hi-tech parks and other types of economic zones).

Website: <https://www.mpi.gov.vn/en/Pages/default.aspx>

Ministry of Industry and Trade (MOIT)

The Ministry of Industry and Trade (MOIT, Vietnamese: Bộ Công Thương) is the government ministry in Vietnam responsible for the advancement, promotion, governance, regulation, management and growth of industry and trade. The former Ministry of Trade has its origins in 1945 with the formation of the modern National Unification Cabinet, and became a ministry in its own right in 1955. The Ministry of Trade merged with the Ministry of Industry in 2007 to form the Ministry of Industry and trade. The current Minister of Industry and Trade is Trần Tuấn Anh. Ministry main offices are located in Hanoi.

Website: <https://moit.gov.vn/en>

Vietnam Chamber of Commerce and Industry (VCCI)

Vietnam Chamber of Commerce and Industry (VCCI) is a national organization which assembles and represents business community, employers and business associations of all economic sectors in Vietnam. To promote trade and business relations with enterprises abroad is one of its main functions. VCCI is an independent, non-governmental, non-profit organization having the status of a legal entity and operating with financial autonomy.

Website: <https://en.vcci.com.vn/>

Singapore Business Association Vietnam (SBAV)

The Singapore Business Association in Vietnam (SBAV) is a non-profit and non-governmental organisation founded in 1998. With our humble beginnings in the office of Singapore Airlines Hanoi, Vietnam, we have grown to become the bridge and catalyst for bilateral business collaborations between Singapore and Vietnam, supporting businesses and individuals expand their network, gain exclusive market information, and succeed in Vietnam.

Recognised and supported by the Embassy of the Republic of Singapore in Hanoi and the Singapore Global Network, we have organised numerous networking events, information seminars, community initiatives, and fostered valuable business relations between our diverse set of members -- all for the purpose of enabling everyone to not only grow their business in Vietnam, but also lead prosperous and thriving lives.

Website: <https://www.sbav.sg/>

China Business Association Ho Chi Minh City Branch

China Business Association, Ho Chi Minh City Branch, was established on December 10, 2001. A non-profit organisation, it is supported by Chinese enterprises and co-founding organisations. The principle of the Association is to promote economic development and investment cooperation and strengthen the economic and trade exchanges between Vietnam and China.

Website: <http://cbah.org.vn/index.php?newlang=vietnamese>

Investment and Trade Promotion Centre

The Investment and Trade Promotion Centre was officially established in 1982. With its main functions of export promotion and attraction of foreign direct investment into HCMC, the ITPC has provided local and foreign businesses with the updated trade and investment information, match-making and consulting services, and acted as an efficient bridge between local enterprises and foreign counterparts.

Website: <http://itpc.hochiminhcity.gov.vn/web/en/home>

Cekindo Vietnam (an InCorp Company)

Cekindo is a leading provider of global market entry services in South East Asia. We are part of InCorp group, a regional leader in corporate solutions, that encompasses 8 countries in Asia, headquartered in Singapore. With over 1000 legal and business experts serving over 15,000 Corporate Clients across the region, our expertise speaks for itself. We provide transparent legal consulting, setup and advice based on local requirements to make your business perfectly fit into the market with healthy growth.

Website: <https://www.cekindo.vn/>

Saigon Hi-Tech Park

As one of three National Hi-Tech Parks of Vietnam, established by Prime Minister, Saigon Hi-Tech Park (SHTP) has been developing strongly with a vision to become a technology and science city that will greatly enhance the economic, technological, and intellectual base of Ho Chi Minh City and the Southern Economic Region of Vietnam and that will ultimately serve as a model for Vietnam technological innovation, intellectual capital development, and innovation economy.

Website: <http://www.saigonsiliconcity.com.vn/>

Vietcom Bank

Foreign Trade of Vietnam (Vietcombank) is a commercial bank, headquartered in Hanoi, Vietnam. Originated as a specialized bank for foreign trade, Vietcombank has become a multiple sector bank, providing customers with a wide range of financial services. It offers both traditional banking services such as international settlement and trade finance, fund mobilization, lending, and project finance, as well as modern banking services such as treasury and derivatives, card services, e-banking, and securities trading and investment.

Website: <https://portal.vietcombank.com.vn/en-us/Pages/Home.aspx?devicechannel=default>

Sembcorp

Sembcorp Industries (Sembcorp) is a leading energy and urban solutions provider, driven by its purpose to do good and play its part in building a sustainable future.

Headquartered in Singapore, Sembcorp leverages its sector expertise and global track record to deliver innovative solutions that support the energy transition and sustainable development. By focusing on growing its Renewables and Integrated Urban Solutions businesses, it aims to transform its portfolio towards a greener future and be a leading provider of sustainable solutions.

Website: <https://www.sembcorp.com/en/>

**Visiting companies are subject to change*

Cost Description	Cost
<p>International airfares</p> <p>Please kindly arrange your own flight arrangements for the business mission or engage our official travel agent, Accolade to assist in your flight arrangements.</p> <p>Flight Details: 6th March Singapore (SIN) to Hanoi (HAN) Singapore Airlines SQ194 ETD <u>1505</u> ETA <u>1730</u></p> <p>8th March Hanoi (HAN) to Ho Chi Minh City (SGN) Vietnam Airlines VN213 ETD <u>1300</u> ETA <u>1515</u></p> <p>10th March Ho Chi Minh City (SGN) to Singapore (SIN) Singapore Airlines SQ185 ETD <u>1950</u> ETA <u>2255</u></p>	<p>Self-Arrangement or Contact SCCCI's secretariat to engage Official Travel Agent to assist booking of airfares</p>
<p>Accommodations</p> <ul style="list-style-type: none"> 2 nights at Lotte Hanoi Hotel (<i>inclusive of breakfast</i>) <ul style="list-style-type: none"> Single Room Twin / Double Room 2 nights at Pullman Saigon Centre Hotel (<i>inclusive of breakfast</i>) <ul style="list-style-type: none"> Single Room Twin / Double Room 	<p>S\$640</p> <p>S\$680</p>
<p>Common Fund (inclusive of all taxes)</p> <ul style="list-style-type: none"> On-ground transport Networking Meals Collateral printing <p>*Supported by grant subsidies provided by Enterprise Singapore, where eligible participating companies can benefit from up to 70 percent reimbursement for eligible costs. Includes items such as venue rentals, marketing, consultancy fees, on-ground logistics.</p> <p>*Eligible participant is required to submit a survey upon completion of the mission trip.</p>	<p>S\$500 (SCCCI/Non-Member)</p>
<p>Administrative Costs</p> <ul style="list-style-type: none"> Secretariat Expenses Meals Gifts Guides and other manpower Other misc expenses 	<p>\$1,580 (SCCCI Member) \$1,780 (Non-Member)</p>
<p>Total Cost (Inclusive of accommodation (single room) and common fund) SCCCI Member Non-Member</p>	<p>S\$ 3,400 (per participant) S\$ 3,600 (per participant) *Estimated cost per delegate</p>

This mission is supported under the IFM funding by Enterprise Singapore. The common fund is a subsidized rate after support funding from Enterprise Singapore. Due to limited capacity, each company is allowed to send a maximum of 2 representatives for the mission.

Ground transport to and from the airport will be provided to participants travelling with mission officials. Owing to limited seats, priority will be given to SCCC members on a first-come-first-served basis. Please register early to avoid disappointment. A **Pre-Mission Briefing will be conducted closer to the departure date.**

For **Non-Singaporeans** residing in Singapore, please check with a travel agent whether would you need a visa. Additional service fee may apply and is not included in the package.

REGISTRATION FORM

To register for the business mission, please click on the following link to fill out the form.

**[Click Here to Submit Your
Application Form](#)**

Or copy the following URL link:

https://docs.google.com/forms/d/1f1Mqa8z94lnBI3zrinLMsf_CA_AA0U-nfwdUfXHYcf4/edit

TERMS OF PARTICIPATION

By virtue of agreeing to participate in the above Mission, the participant and/or the company/organisation he represents, agree to the following terms of participation:

- (a) All participants are strongly advised to arrange visa documents (if required) and purchase full insurance coverage for their overseas travel needs. We recommend all participants to insure themselves with the necessary coverage for overseas travel, medical, emergency evacuation, COVID-19 coverage, and trip cancellations/ interruptions, etc.
- (b) The Singapore Chinese Chamber of Commerce & Industry (SCCCI) shall be fully indemnified against any liability whatsoever resulting from or in the event of death, injury, loss or damage to property incurred during the course of the Mission.
- (c) SCCC reserves the right, without prior notice, to make changes and/or amendments to the Mission programme, in part or in whole for the Mission, as it deems fit or as the circumstances dictate.
- (d) Mission participants who make their own flight and hotel accommodation arrangements are strongly advised to update themselves with the latest programme and ensure that they meet up with the main group punctually at the designated locations. SCCC will not be held liable should mission participants fail to turn up punctually for meetings or activities organized in this Mission.
- (e) SCCC shall not be responsible in any way for loss, injury or damage arising from acts of God, acts of governments or de facto authority, war, civil unrest, any kind of hostilities, strikes, theft, sickness, quarantine, immigration or customs regulations, hijacking, acts of lawlessness or terrorism, forces of nature, breakdown, delay, cancellation, error, omissions or any other cause beyond our control.
- (f) Cancellations must be made to SCCC in writing. Please note that cancellation fees apply as follows:
 - a. Cancellations received 30 days or more prior to departure, Participants liable to pay 50% of the common fund.
 - b. Cancellations received 15 to 29 days prior to departure, Participants liable to pay 70% of the common fund.
 - c. Cancellations received less than 15 days prior to departure, Participants liable to pay full sum of the common fund.
 - d. Please note that the Participants are also liable for the cancellation policies dictated by the airlines and hotel.

For enquiries, please contact Ms Tiffany Shia at tiffany@sccci.org.sg or 6430 8312.

Important information to take note and payment method:

1) Payment Methods

Please make payments for **hotel accommodations, common fund and administrative costs** by the following payment methods. An invoice will be sent to you shortly, once your participation has been confirmed for the event.

- **Cheque**

All cheques should be crossed and made payable to "**Singapore Chinese Chamber of Commerce & Industry**" or "**SCCCI**"

Send cheque to: **9 Jurong Town Hall Road, #04-01 Trade Association Hub, Jurong Town Hall, S(609431)**

Attention it to: **Ms Tiffany Shia**

- **Payment by TT**

TT to: "Singapore Chinese Chamber of Commerce & Industry"
Oversea-Chinese Banking Corporation Ltd
65 Chulia Street
OCBC Centre
Singapore 049513
Account No: 501-013668-001
SWIFT Code : OCBCSGSG
(Please quote our invoice no.)

- **Corporate PayNow Service**

You may PayNow via Unique Entity Number (UEN).

Please use our Chamber's UEN No (**S61SS0014E**) and ensure that the entity name is stated as "**Singapore Chinese Chamber of Commerce & Industry**" before you proceed with the transaction.

2) Important information to send to SCCCI's secretariat

Please email the following information to Ms Tiffany Shia at tiffany@sccci.org.sg

- Soft copy of participation form (please type out in softcopy for the participation information)
- Scan copy of Passport-Size Colour Photo
- Scan copy Passport
- Flight e-ticket
- VISA (only applicable to participant who requires a visa)

Your passport copy is required for travel bookings and hotel check-in purposes. You may refer to www.sccci.org.sg for our privacy policy.